

REPUBLIC OF BULGARIA MINISTER OF TRANSPORT, INFORMATION TECHNOLOGY AND COMMUNICATIONS

TO
ALL INTERESTED PERSONS IN THE PROCEDURE FOR
GRANTING A CONCESSION FOR SERVICE FOR THE OBJECT
"CIVIL AIRPORT FOR PUBLIC USE SOFIA"

RE: Received questions concerning the procedure for granting a concession for service for the object "Civil airport for public use Sofia"

DEAR SIR/MADAM,

In connection with received question concerning the procedure for granting a concession for service for the object "Civil airport for public use Sofia" – public state propert, we submit the following answers:

№	QUESTION	ANSWER
I	INSUARANCE	
1	On what grounds have part of the insurance agreements been prolonged (e.g. the Sofia Airport property insurance)?	The obligation to maintain the continuity of insurance coverage and insurance of property - public property stems from the State Property Act - art. 12 para. 1.
II	EMPLOYMENT	
2	Please provide copies of the following schedules to the Collective Labor Agreement (as per § 6. CLA):	
a	The Internal Rules on Salaries at Airport Sofia EAD	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex 2.a.
b	The Rulebook on Internal Order of Labor	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex 2.b.
С	The List of offices, where employees are entitled to additional holidays for working under specific conditions and risks for life and health/list of employees	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex 2.c.
d	The List of offices, where employees are entitled to	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3

	additional holidays for unregulated working time	of the Documentation for participation in the procedure. Annex No 2.d.
e	The list of those, entitled to working clothing, uniform clothing and personal protection equipment	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 2.e.
3	Please provide the orders of the CEO listing	Annex 3/2 2.c.
a	Employees working at unregulated working time	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 2.d
b	Employees entitled to additional leaves under Art. 26 CLA	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 2.c.
С	Employees, who received additional payments under Art. 51.2. and/or 51.4. CLA	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 2.f.
d	Employees, who work at increased risk (art. 13.7.5. CLA) as well as Contract No. 100-D-120/29.05.2012	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 3.d.
4	Please provide breakdown of employees per education (under art. 36 CLA).	Education level (Art. 36.1. of the Number of Collective Labor employees Agreement-2015)
		Seconadry Education 1085
		Secondary Specialized 223 education
		College, Art.42(5) of the Higher Education Act
		Higher education 836
5	Please provide the number of: a) employees, who are members of the Syndicates at the company; b) employees, who (being not such members) have adhered to the CLA; and, c) employees, who are neither members, nor	a) - 1280 employees; b) - 220 employees; c) - 690 employees.
	have adhered to the CLA.	
6	Please, comment on the recent interview of syndicate leaders, claiming the concession shall not be granted.	We do not provide a comment. The Council of Ministers adopted Decision № 419 of May 20, 2016 for the opening of a procedure on the granting of a concession for the service for "Civil airport"
7	Please provide information how	for public use Sofia" - public state property. The information is available on the spot under the

8	many employees are employed at individual contracts and provide those (or summaries of the packages) for examination. Please provide breakdown of unused paid holidays and other potentials for joint liability of the new employer.	of the Docume Annex № 7. For the years: 2007 27 2008 587 2009 555 2011 10 2012 4 2013 105 2014 815 2015 821 2016 471	mber/days 7 59
9	Please provide information on the amounts of Easter/Christmas bonuses paid for the last 5 years	conditions and	on is available on the spot under the the order, specified in Division III, art. 3.3 ntation for participation in the procedure.
10	Please provide the number of employees at Balchik and Varna and confirm: a) they are not eligible to be transferred; and b) the assets of the company located there are not within the object of concession.	seasonal - 8. We confirm the and Holiday Co concession object	" - permanent - 6. at the assets constituting Balchik Airport omplex "Cosmos" are not included in the ect, accordingly there is no ground for the workers and the employees servicing/
11	Please confirm the members of the Board of Airport Sofia EAD are not employed under employment law and designate any other such individuals.	We confirm tha "Sofia Airport employment co been conclude Airport" EAD h	t the members of the Board of Directors of the EAD are not employed under an entract. With the mentioned persons have ed contracts for management. "Sofia has a civil contract with a person for dental staff, which is valid until the end of 2016
12	Please confirm the members of the Board of Airport Sofia EAD are not employed under employment law and designate any other such individuals.	3 (three) person	
13	Please confirm which employees qualify as occupying 'managerial offices'	91 (ninety one)	empoyees.
14	Please, provide the insurances under the CLA.	conditions and	on is available on the spot under the the order, specified in Division III, art. 3.3 nation for participation in the procedure.
15	Please provide information on		on is available on the spot under the

	the food vouchers and the underlying contracts		, <u>*</u>	d in Division III, art. 3.3 pation in the procedure.
16	Please, provide the minutes of the Parties Council (Art. 4.2. CLA) for the last 3 years and the information exchange between the administration of the company and the Syndicates for the past 3 years.	The information conditions and to	he order, specified	on the spot under the d in Division III, art. 3.3 pation in the procedure.
17	Please provide age distribution of employees (i.e. what % of employees are at a certain age)?	Age from/to	Number of employees	
		20-30	278	
		31-41	665	
		42-51	718	
		52-60	454	
		over 61	77	
18	Please provide any Board			on the spot under the
10	resolutions or CEO orders, related to the CLA.	conditions and t	he order, specified	d in Division III, art. 3.3 pation in the procedure.
19	Please, provide information on the qualification trainings and similar, held in the last 3 years.	conditions and t	he order, specified	on the spot under the d in Division III, art. 3.3 pation in the procedure.
20	Please confirm which bank(s) are servicing the salaries payments and the syndicates fee's deductions and provide the relevant contracts.	conditions and to of the Documer	he order, specified	on the spot under the d in Division III, art. 3.3 pation in the procedure.
21	Please provide all contracts related to dentist and labor medicine services.	conditions and t	he order, specified	on the spot under the d in Division III, art. 3.3 pation in the procedure.
22	Please provide copies of the minutes for inspections carried by the Labor Inspection for the period beginning 2013 - June 2016, including information for any prescriptions given and/or sanctions imposed.	conditions and t	he order, specified	on the spot under the d in Division III, art. 3.3 pation in the procedure.
23	Please provide information for the employees working on shifts in the Company (if any), duration of the shifts and the period for summary calculation of the working time for	schedule, in a s	ummarized accou	s of up to 12 hours under nt of the working hours ith an estimate of eight

	employees working on shifts(if applicable)	
24	Please provide copy of the Contract with the Labor Service Medicine office	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 24.
25	Please provide information for the employees in the Company who are subject to protection by dismissal under art 333 LC and information for the grounds on	Ground for protection (Under Art. 333 of the Labor Code) Number of employees
	which the protection applies.	Decision of the Work Capability Assessment Commission
		Mothers of chindren under the age of 3. Representatives of the workers and the employees – General Meeting.
26	Please provide information for representatives of the employees in the Company elected by the general meeting of employees (if any)/ documents for the election process.	The Assembly of the Plennipotentiaries consists of 35 employees and workers of the company, elected at the General Meeting. The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 26.
27	Please provide information for the employees who are eligible to retirement for age and length of service.	As of 27.07.2016 13 /thirteen/ workers and employees of the company have met the requirements for retirement in pension and age /Art. 68, paragraphs 1 and 2 of the Social Security Act/. The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 27.
28	Please provide a list for the job positions kept for disabled people.	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 28.
29	Please provide a copy for the declaration/ notification letter applied under art 15 of the Health and Safety Labor Conditions Act for 2016.	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 29.
30	Please provide a list of emergencies and rescue personnel.	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex № 30.
31	Please provide a list of aviation security related to terrorist acts personnel.	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure.

		Annex N	<u> </u>					
32	Please provide an order of the	-					is determ	
	CEO determine the cashiers.				-		pany. For	
							on, which	was
22	Dii-i	approved	•					41
33	Please provide correspondence						ot under	
	from the employer to the syndicates from the beginning of						on III, art he proced	
	2015 including information for	Annex N		ation for	participa	ition in t	ne proced	duic.
	the financial status of the	Timex 5	12 55.					
	company, the development							
	perspectives; the most important							
	problems for the development of							
	the company that entail risks or							
	dangers for unfavorable							
	consequences for the interests of							
34	the employees and workers. Please provide any other Internal	Not exist	ing					
34	rules applicable at Airport Sofia	NOT EXIST	ing.					
	AD besides the Rulebook on							
	Internal Order of Labor and the							
	Internal Rules on Salaries.							
35	Please provide copy of the						ot under	
	overtime register book.						on III, art	
				ation for	participa	ition in t	he proced	dure.
36	Please provide list of employees	Annex N 2016	2015	2014	2013	2012	2011	
30	working at night and excerpt for	hours	hours	hours	hours	hours	hours	
	the amount of the night work for	night	night	night	night	night	night	
	the last 5 years.	work	work	work	work	work	work	
	_							
		287035	560421	566133	577229	563304	533509	
		207022	000121	200133	011225	1000001	100000	_
37	Please provide information for	The info	ormation	is avai	lable on	the sno	ot under	the
31	monthly/ or annually additional					-	on III, art	
	remunerations paid for results				-		he proced	
	for the last 5 years and copy of	Annex N			P ·······		P	
	the decisions of the CEO and the							
	Syndicates in that respect.							
20	DI 11 1 1	TP1 1	1: 0	. 1 .	1 · ·	1	1 1	
38	Please provide the legal		_			_	he emplo	-
	justification for the employees assigned to unloading of			-			Constructure Const	
	carbamide.						f the Inte	
	Caroannae.	Rules on			o unu / N	ι. 55α θ	1 1110 11110	VI 11UI
		Tuios on	Salai ios.					

39	Please provide information whether the arrangements on increases of additional remunerations and social benefits determined in § 7 of CLA have been enforced or are planned to be enforced by the end of the year.	They are not enforced as of July 2016 Γ.
40	Please provide information whether the CLA and/or its amendments were registered in the Labor Inspection Office and when.	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 40.
41	Please provide the Rules adopted by the general meeting of employees/meeting of representatives for distribution of funds under art 293 LC.	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 41.
III	CONTRACTS	
42	Please provide information on the rental spaces for the last 5 years for F&B, Duty-Free, Advertising, etc.	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 42 - CD
43	Please explain how the shops and service centers at the airport are supplied with goods and materials and provide the relevant contracts.	The supply with goods of the shops operated by "Sofia Airport" EAD is carried out by suppliers with the status "known supplier of goods of the Airport"; Performing of goods control, meaning one hundred percent review of the products intended for sale in the shops of "Sofia Airport" EAD, as well as the issue of a certificate of goods control on the quantity and status of all delivered goods. The control is carried out in the warehouses of Terminal 1 and Terminal 2 of Sofia Airport; Making a balance of the received delivery; Processing of goods under the valid legislation - labels for the perfumery and cosmetic products, stamps for the spirits; Putting of Security codes on the goods; Supply to the shops under preliminary approved "Supply schedule of the shops." Restaurnts and part of the trade areas are rented and are not supplied with goods by "Sofia Airport" EAD.
44	Please provide a copy of the written confirmations by the Contractors for each assignment letter granting of public procurement (in folder marked 5.2. PSI. Commercial. Marketing and TOI; 5.6. T and GSM; 5.7. Financial [agreements] in the DR). [Each assignment letter stipulates that the agreement is concluded as from the date of the	The information is available on the spot under the conditions and the order, specified in Division III, art. 3.3 of the Documentation for participation in the procedure. Annex No 44

	written accontance of such letter	
	written acceptance of such letter – no acceptance letters available]	
45	Please provide a copy of the	The information is available on the spot under the
	General Terms of the contract	conditions and the order, specified in Division III, art. 3.3
	for leasing of telecommunication	of the Documentation for participation in the procedure. Annex № 45
	terminal equipment of digital exchange Alkatel OmniPCX	Annex Ju 45
	4400, property of Airport Sofia.	
46	Please provide copy of the	The information is available on the spot under the
10	respective attachment No. 3 to	conditions and the order, specified in Section III, art. 3.3
	each rental agreement for renting	of the Documentation for participation in the procedure.
	of equipment and provision of	Annex № 46
	services in folder marked 5.2.	
	PSI. Commercial. Marketing and	
	TOI; 5.6. T and GSM; 5.7.	
	Financial [agreements]in the	
	DR.[Attachment No.3 is	
	supposed to describe the leased	
	equipment and services under	
	each agreement – not available	
47	in the data room].	The information is socilable and the social and the
47	Please provide for review all contracts under Annex No 18 to	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3
	the Concession Agreement	of the Documentation for participation in the procedure.
	(Article 45.3.1) to which "Sofia	Annex № 47
	Airport" EAD is a party with	Annex 3/2 47
	regard to performance of	
	activities related to the subject of	
	Concession and which are	
	necessary for assuring of normal	
	exploitation and maintenance of	
	the Sofia Airport?	
48	Please confirm that Sofia Airport	"Sofia Airport" EAD operates all duty free shops.
	EAD operates all Duty Free	The right of management, operation and maintenance
	Shops at Sofia Airport and that	includes the right of the concessionaire to:
	Concessionaire will undertake	1. perform activities of Airport operator of the airport
	this activity on the basis of the Concession Agreement.	under the Act and this Concession Contract; 2. carry out all functions (operations) of the Airport
	Concession Agreement.	Administration under the Act and this Concession
		contract after the award by the Minister of Transport,
		Information Technology and Communications;
		3. carry out activities of a ground handling operator under
		the Act and this Concession Contract;
		4. perform business activities including the ensurance
		under the Act and that Concession contract of any
		commercial or other activity, facilities or services beyond
		those specified under item. 1-3., which are compatible
		with the purpose of the object of the concession.
49	Please provide the supply	Each application is assigned to the respective supplier
	contracts for the Duty Free	(Bulgarian or foreign) in general terms.
	Shops at Sofia Airport or	The information is available on the spot under the

of foods and beverages. 51 Please provide all effective Standard Ground Handling Agreements and Annexes A thereto to which Sofia Airport EAD is the ground handling (GH operator in the airport that supports the largest network o counterparties with active contracts on GH. The majority of the contracts on GH with the specific companies are or full handling (i.e. covering of all activities for which "Sofia Airport" EAD has a valid license). There are contracts that have been concluded for a particular activity or service. All these contracts were concluded under standard IATA contract consists of at least three binding documents: • Main Contract is a code containing the terms and conditions on which the parties (airlines and GH operator agree; • Annex A - lists of all services that the GH operator could provide under this contract; and • at least one Annex B, which actually contains the specific arrangements between the two countries. The main contract and Annex A are not signed. Both parties state the consent and the knowledge of their content through the Preamble to the title page of each Annex B. IATA publishes a new version of the Standard contract are every five years. Each version of the Main Contract and the Annex A is different from the previous one. The latest, newest version dates from January 1, 2013. The latest version of the Standard contract is included in the IATA yearbook - AHM (Airport Handling Manual) under classification number 810 Annex B has no binding effect. It negotiates specific conditions and services offered for each flight of the company to the point that has been concluded. Also, there is specified the version of "Bofia Airport" EAD is the standard contract from January 1, 2008. Please provide all effective advertising agreement to which Sofia Airport EAD is a party.		alternatively, if there are no written contracts, explain how (by whom and under what terms and conditions) those shops are being supplied.	conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex № 1 to item 49 (for a foreign supplier) and Application № 2 to item 49 (for a Bulgarian supplier).
Standard Ground Handling Agreements and Annexes A thereto to which Sofia Airport EAD is a party. EAD is the contracties on GH with the specific company to the order, specified in Section III, art. 3.3 of the Order is a party. EAD is a party. EAD is a party. EAD is a party. EAD is the contracties on GH with the specific contract is included in the largest network of the point that has been concluded. Also, there is specified the version of the standard contract under which specific Annex B is concluded. The mos commonly used version of "Sofia Airport" EAD is the standard contract from January 1, 2008. The information is available on the spot under the cond	50	Provide all contracts for supply	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure.
Please provide all effective advertising agreement to which Sofia Airport EAD is a party. The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure as follows:	51	Standard Ground Handling Agreements and Annexes A thereto to which Sofia Airport	"Sofia Airport" EAD is the ground handling (GH) operator in the airport that supports the largest network of counterparties with active contracts on GH. The majority of the contracts on GH with the specific companies are on full handling (i.e covering of all activities for which "Sofia Airport" EAD has a valid license). There are contracts that have been concluded for a particular activity or service. All these contracts were concluded under standard IATA contracts, in its short procedure. Each contract on GH under the standard IATA contract consists of at least three binding documents: • Main Contract is a code containing the terms and conditions on which the parties (airlines and GH operator) agree; • Annex A - lists of all services that the GH operator could provide under this contract; and • at least one Annex B, which actually contains the specific arrangements between the two countries. The main contract and Annex A are not signed. Both parties state the consent and the knowledge of their content through the Preamble to the title page of each Annex B. IATA publishes a new version of the Standard contract every five years. Each version of the Main Contract and the Annex A is different from the previous one. The latest, newest version dates from January 1, 2013. The latest version of the Standard contract is included in the IATA yearbook - AHM (Airport Handling Manual), under classification number 810 Annex B has no binding effect. It negotiates specific conditions and services offered for each flight of the company to the point that has been concluded. Also, there is specified the version of the standard contract under which specific Annex B is concluded. The most commonly used version of "Sofia Airport" EAD is the
_ A NC 1 / 1/ FO	52	advertising agreement to which	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure, as follows:
 Annex № 1 to item 52; Annex № 2 to item 52; 			· ·

	1	Annay No 2 to Hom 52.
		• Annex № 3 to item 52;
53	Please provide information whether the following contracts are still effective and provide the respective instruments whereby the extension of their is agreed:	• Annex № 4 to item 52. HG G A: All FAD:
a	Lease agreement between Sofia Airport EAD and Philip Moris Bulgaria EOOD re 12 lightening advertising panels in stores at Terminal 1 and Terminal 2, for the period 01.05.2015-30.04.2016.	"Sofia Airport" EAD is in the process of signing a new contract with a duration until 31 July 2017.
b	Lease agreement between Sofia Airport EAD and Kings Tabaco EAD re advertising security antennas in store No.7 and store No.10 dated 23.05.2013 for the period 01.05.2013-30.04.2014.	The contract was prolonged with Agreement No 3 - ref. No 100-ДС-90/13.06.2016 for a period of 1 (one) year from 01.05.2016 to 30.04.2017.
С	Lease agreement dated 02.07.2015 between Sofia Airport EAD and Karelia Tobacco Company Inc., Greece, re 15 lightening advertising panels in stores at Terminal 1 and Terminal 2 for the period 02.07.2015-02.07.2016.	"Sofia Airport" EAD is in the process of signing a new contract with a duration until 2 July 2017.
54	Are there any activities which Sofia Airport outsources? Provide the relevant contracts.	In terms of GH activities: In order to provide a wider range of services to its partners, "Sofia Airport" EAD has contracts with licensed contractors for: • Mail Service with "Bulgarian Posts" - Annex 54_BGPost; • Technical services with "Global Maintenance" OOD - Annex 54_Global; and disinfection and disinfestation of aircraft with "ADI 2002" OOD- Annex 54_DDD. The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex № 54
55	Please provide all rental contracts within and outside of terminals (for example maintenance hangars, fuel, cargo, warehouse, other real estate among others).	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 55

56	Provide information about the prices of ground-handling services of each airline and 10 random invoices for such services.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Given the confidential nature of the information, the prices are deleted. Confidential is any Annex B, containing specific conditions, including details of the counterparty, and should be announced only after the prior explicit written consent of the latter. There is a pricelist for airport services and equipment. On paper, as Annex 56_Pricelist, is indicated the part concerning directly or indirectly the GH activities. In electronic format is revealed a full version of the Pricelist. Annex 56
57	Provide information about discounts policy.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 57
		ements along with their attachments (there are annexes to folder marked 5.2. PSI. Commercial. Marketing and TOI; greements]):
58	Rental agreement dated 24.03.2003 with Air France AD.	
59	Rental agreement dated 18.04.2005 with Sky Access EOOD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex 59
60	Rental agreement dated 03.07.2007 with Swissport Bulgaria AD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex \mathbb{N}_{2} 60
61	Rental agreement dated 10.11.2005 with Unimasters Freight Express EOOD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 61
62	Rental agreement dated 30.01.2006 with Cargo System EOOD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 62
63	Rental agreement dated 18.10.2011 with Qatar Airways QCSC Representative Office Bulgaria.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 63
64	Rental agreement dated 20.12.2002 with L.K.S. OOD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 64

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65	Rental agreement dated 03.11.2010 with Lukoil Aviation Bulgaria EOOD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure.
	Bulgaria EOOB.	Annex № 65
66	Rental agreement dated	The information is available on the spot under the
	01.07.2010 with Lufthansa	conditions and the order, specified in Section III, art. 3.3
	Cargo Ag – Branch Bulgaria.	of the Documentation for participation in the procedure.
		Annex № 66
67	Rental agreement dated	The information is available on the spot under the
	16.11.2009 with Maman	conditions and the order, specified in Section III, art. 3.3
	Aviation Limited – Branch	of the Documentation for participation in the procedure.
	Bulgaria.	Annex № 67
68	Rental agreement dated	The information is available on the spot under the
	10.03.2010 with Mobiltel EAD	conditions and the order, specified in Section III, art. 3.3
		of the Documentation for participation in the procedure.
		Annex № 68
69	Rental agreement dated	The information is available on the spot under the
	31.10.2007 with Netera EOOD	conditions and the order, specified in Section III, art. 3.3
		of the Documentation for participation in the procedure.
		Annex № 69
70	Rental agreement dated	The information is available on the spot under the
	28.07.2006 with Skybridge	conditions and the order, specified in Section III, art. 3.3
	Networks OOD.	of the Documentation for participation in the procedure.
		Annex № 70
71	Rental agreement dated	The information is available on the spot under the
	15.07.2002 with Turkish	conditions and the order, specified in Section III, art. 3.3
	Airlines Turk Hava Yollari	of the Documentation for participation in the procedure.
	Representative Office Bulgaria.	Annex № 71
72	Rental agreement dated	The information is available on the spot under the
	23.07.2002 with Deutsche	conditions and the order, specified in Section III, art. 3.3
	Lufthansa AD Representative	of the Documentation for participation in the procedure.
	Office Bulgaria.	Annex № 72
73	Rental agreement dated	The information is available on the spot under the
	16.12.2005 with AD SITA-	conditions and the order, specified in Section III, art. 3.3
	MDVT – Branch Bulgaria.	of the Documentation for participation in the procedure.
		Annex № 73
74	Global Messaging Agreement	The information is available on the spot under the
	dated 01 June 2001 with Société	conditions and the order, specified in Section III, art. 3.3
	Internationale de	of the Documentation for participation in the procedure.
	Télécommunications	Annex № 74
	Aéronautiques.	
75	Service Guarantee Agreement	The information is available on the spot under the
	for CUTE Lite OS Service dated	conditions and the order, specified in Section III, art. 3.3
	18.04.2000 with SITA SC and	of the Documentation for participation in the procedure.
	its annexes (Amendatory Letter	Annex № 75
	No. 1 dated 26 July 2001;	
	Addendum No. 2 dated 07 June	
	2005;; Addendum No. 3 dated	
	22 June 2007; Addendum No. 4	
	dated 27 December 2007 and	
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	Addendum No. 5 dated 20 May 2008).	
76	Please provide the Internal on planning, granting and control of public, mixed and private procurement at Sofia Airport.	The Internal rules for planning, assigning and monitoring of public, mixed and private procurement of "Sofia Airport" EAD are provided on the webpage of Sofia Airport in "Buyer profile", section "General Documents".
IV	FINANCE	
77	Please provide information on any loans granted by SOFIA AIRPORT EAD to its employees and present copies of all such loan agreements.	There are no loans granted by "Sofia Airport" EAD to its employees.
78	Please provide the following documents:	
•	Please provide a copy of the Financing Agreement between the Republic of Bulgaria, EIB and Sofia Airport EAD for the	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure.
	financing of the reconstruction and expansion of Sofia Airport (1.10.1) (the EIB Loan); and	Annex № 78 - The financial agreement between the Republic of Bulgaria, the European Investment Bank and "Sofia Airport" EAD to finance the project for reconstruction and development of Sofia airport is promulgated in SG. 6 of 16.01.1998, effective from 11.14.1997, amended. and suppl., SG. 51 of 03.06.2003
•	Please provide a copy of the Loan Agreement between the Republic of Bulgaria and the Kuwait Fund for Arab Economic Development (project; Development of Sofia Airport) (1.10.2) (the Kuwait Fund Loan).	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 78 - The loan Agreement (Project: Development of Sofia Airport) between Bulgaria and the Kuwait Fund for Arab Economic Development and the Annexes thereto is promulgated in SG. N 135 of 1998.
79	In the Tender Documentation you explain that the amount outstanding under the EIB Loan is BGN 15 369 865.45 payable in three installments by 5 September 2017 and that the intention if for Sofia Airport to repay the loan prior to the entry into force of the concession agreement. Please explain how the prepayment will be funded and how would such repayment affect the business of Sofia Airport.	"Sofia Airport" EAD has funds for early repayment of the loan and this payment will not affect the company's operations - commercial, investment and others.
80	In the Tender Documentation you explain that the Kuwait Fund Loan has been repaid - Sofia Airport has borrower 8 444	The loan agreement (Project: Development of Sofia airport) between the Republic of Bulgaria and the Kuwait Fund for Arab Economic Development and the Annexes thereto is promulgated in SG. N 135 of 1998.

	861.761 Kuwait dinars and repaid the aggregate of (i) 181 861,762 Kuwait dinars and (ii) 5 471,659 Kuwait dinars, which totals 187 333,421 Kuwait dinars. Please provide any termination agreement or evidence of repayment in full of the Kuwait Fund Loan as well as the re-financing loan between Sofia Airport and the Republic of Bulgaria for the financing of Sofia Airport. Please explain if Sofia Airport repaid the refinancing loan borrowed from the Bulgarian State and if the Bulgarian State repaid the Kuwait Fund Loan.	After the payment of the final installment (a principal of 181 861.762 Kuwaiti dinars and interest of 5 471.659 Kuwaiti dinar) by "Sofia Airport" EAD under Loan agreement № 545 "Development of Sofia airport" between the Republic of Bulgaria and KFAED is repaid the principal of 8 444 861.761 Kuwaiti dinar of the loan. The Kuwaiti fund in its letter with our registration № 100-3000 / 18.02.2014 confirms the receipt of the sum of 187 333.421 Kuwaiti dinars on 13.02.2014 and notifies "Sofia Airport" EAD that "Please note that by this payment you have fully repaid the remaining balance under the mentioned loan." Under Art. 8 pt. 5 of the loan agreement № 545 "Development of Sofia airport" "The effect of this Agreement and all rights and obligations of both parties arising therefrom shall terminate at the moment the loan is fully repaid together with the due interest and all other expenditure of the borrower." Sofia Airport has fully repaid the principal and the interest due to it with the payment of the last installment of 187 333.421 Kuwaiti dinars on 13.02.2014, which is confirmed by the Kuwait Fund in the above-mentioned letter. The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex № 80
81	Please confirm of the following agreements are still in force and effect:	
a	United Bulgarian Bank AD, Payment of salaries through bank cards, 16.05.2003.	The agreement is in force.
b	Rosseximbank AD- Eurobank Bulgaria AD, Payment of salaries through bank cards, 17.06.2003.	The agreement is in force.
С	DSK Bank AD, Payment of salaries through bank cards, 24.08.2000.	
d	DSK Bank AD on Moskovska, Payment of salaries through bank cards, 10.03.2004.	The agreement is in force.
e	United Bulgarian Bank AD, Agreement for accepting payments with Eurocard/Mastercard, 01.08.1997, additional	The agreement is in force.

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	agreement 25.03.1999, 28.06.2005, 09.01.2006,	
	22.12.2006, 11.07.2008.	
	22.12.2000, 11.07.2000.	
f	Diners club, Payments of goods	The agreement is in force
	with Diners club cards, Contract	
	23.12.1997, Contract – 2001.	
g	Coris Bulgaria OOD, Travel	The agreement is in force.
	insurance, 15.06.2015	
h	Bulecopack, Utilisation of	Contract with "Bulecopack" AD № 100-Д-
11	packaging, 26.12.2011	100/17.06.2008 Annex № 81
	packaging, 20.12.2011	• Additional agreement № 1 № 100-ДС-
		13/15.02.2010;
		• Additional agreement № 2 № 100-ДС-
		139/27.10.2010;
		• Additional agreement № 3 № 100-ДС-
		1/03.01.2012;
		• Additional agreement № 4 № 100-ДС-
		149/05.08.2013;
		• Additional agreement № 5 № 100-ДС- 17/25.01.2016.
		17/25.01.2010.
i	Amadeus Bulgaria, Reservation	The agreement is in force.
	system, 01.09.2014	1110 48104111411 10 111 101001
j	Fire security, Fire security, 2009	The agreement is in force.
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k	Helvis EOOD, Out of guarantee	The agreement is terminated in June 2010.
	maintenance of copying machine, 31.08.2001	
	macmine, 31.08.2001	
1	Shell Bulgaria AD, Use of	The agreement is in force.
	euroSchell cards, 20.12.2000	
	·	
V	REGULATORY	
82	Please let us know whether there	There is no such a committee.
	is a ground services consumer	
	committee established at Sofia	
	Airport. In case there is one, please provide the protocols	
	from its last 3 meetings.	
83	Please provide an Action plan	The information is available on the spot under the
	for accident situation.	conditions and the order, specified in Section III, art. 3.3
		of the Documentation for participation in the procedure.
		The Emergency plan is available as Annex № 83 .
84	Please provide the up-to-date	The information is available on the spot under the
	Airport operational fitness	conditions and the order, specified in Section III, art. 3.3

	certificate for Sofia Airport.	of the Documentation for participation in the procedure. Annex № 84.
85	Please provide the up-to-date operational fitness certificate for the ground services systems and equipment of Sofia Airport.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 85.
86	Please provide the last minutes from operational fitness inspection of Sofia Airport and the ground services systems and equipment of Sofia Airport.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Last minute from inspection (flight testing) 31.07.2015 - Annex No 86.
87	Please let us know whether there are any imposed limitations of the access to the ground services market of Sofia Airport in the sense of Art. 48д para. 8 of the Civil Aviation Act or pending procedures for imposing of such limitations.	There are no imposed limitations of the access to the ground services market of Sofia Airport in the sense of Art. 48д para. 8 of the Civil Aviation Act. There are no pending procedures for imposing of such limitations.
88	Please provide an Act of Directorate general "Civil Aviation Administration" imposing an obligation for Sofia Airport to maintain its own meteorological service and confirm it is still into force.	Sofia Airport does not have its own airport meteorological office. Certified provider of aeronautical meteorological services at airports for public use in the Republic of Bulgaria is State Enterprise "Air Traffic Service Authority".
89	Please provide the airport operator license and the ground services operator license of Sofia Airport EAD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 89.
90	Please provide Water use permits Nr.1434 of 08 October 2014, Nr. 849 of 28 August 2012. Nr. 1487 of 03 December 2014, Nr. 1647 of 05 June 2015 held by Sofia Airport EAD, together with all other permits under the Water Act, held by Sofia Airport EAD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex № 90, as follows: Annex № 90.1 Decision № 849/ 28.08.2012 г. amending and extending the duration of Water use permit № 101710/18.09.2006 г.; Annex № 90.2 Decision № 1434/ 08.10.2014 г. amending and extending the duration of Water use permit № 11590110/24.01.2008 г.; Annex № 90.3 Decision № 1487/ 03.12.2014 amending Permit № 13130001/20.08.2007 on the use of a water site for waste water discharge into surface water. Annex № 90.4 Decision № 1647/ 05.06.2015 amending and extending the duration of Permit № 13130003/ 11.05.2009 on the use of a water site for waste water discharge into surface water.
91	How the draft Concession Agreement deals with the eventual fine which might be	The imposition of any sanctions on "Sofia Airport" EAD will not affect the concession.

92	imposed by the Commission on the Protection of Competition under its pending investigation for abuse of dominance against Sofia Airport EAD? Please confirm that the commitments approved by the Commission on the Protection of Competition by decision No. 492 dated 04 May 2010 has been duly and timely performed by Sofia Airport EAD, as well as have not been breached.	The commitments, taken under Decision № 492/04.05.2010, are fullfiled by "Sofia Airport" EAD. In order to appeal Decision №1409/09 and Decision № 492/2010 under case №K3K-224/2009 of the Commettee on Protection of Competition, has been instituted a civil case № 943/2010 under the list of the Higher Administrative Court, Division VII, regarding the denial of "Swissport Bulgaria" on the submitted claims, the proceedings have been terminated by protocol Ruling
		from a court session of the Higher Administrative Court held on 06.12.2011, entered into force on 16.02.2012.
93	Provide all correspondence with the Competition Protection Commission in relation to the investigation under file No.KZK-145/2016 and KZK- 1074/2012 formed on the basis of Swissport Bulgaria complaint.	The correspondence with the Commission on Protection of Competition in both proceedings that is also presented as evidence can not be provided because it is information that is a trade secret of the company. Upon its provision to the Committee on Protection of Competition, it has been erased in the respective part. Under case № K3K-145/2016 is due to be scheduled a session.
94	Provide all resolutions on the setting of the Regulated Fees of Sofia Airport for the last 10 years together with the underlying documentation thereto explaining the costs taken into account and the pricing methodology applied.	"Sofia Airport" EAD has issued a decision determining the amount of airport charges since 2013, when in the Bulgarian legislation was introduced Directive 2009/12/EC on airport charges. Until then, airport charges at Sofia Airport were determined by a governmental decree. The decision is issued pursuant to Art. 122k by Civil Aviation Act and published in the Regulation on the charges for the use of public airports and air navigation services in Bulgaria. It can be appealed in the manner described in Art. 122 of the Civil Aviation Act. The airport charges at Sofia Airport are defined under a METHODOLOGY for determination of airport charges collected by the airport operator at an airport with annual traffic of over 5 million passengers or airport operator with the highest passenger traffic in the Republic of Bulgaria (Airport - Sofia) - published as Annex 1 of the Regulation on the charges. The methodology contains information on the structure of costs related to airport charges. The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex 94, as follows: Annex 94-1. Decision of the Executive Director of "Sofia Airport" EAD № 255 / 04.26.2013 (appealed) Annex 94-2. Decision of the General Director of DG

(announced on the website of DG CAA) - effective from 01.07.2013, published as Annex 1a to the Regulation of on the charges. Annex 94-3. Decision of the Executive Director of "Sofia Airport" EAD № 217 / 04.28.2014 (unappealed) effective from 01.07.2014, published as Annex 1b in the Regulation on the charges. **Annex 94-4.** Decision of the Executive Director of "Sofia Airport" EAD № 544 / 29.10.2015 (appealed) Annex 94-5. Decision of the General Director of DG "CAA" № 45-06-4 / 28.12.2015 (announced on the website of DG CAA) - a temporary decision Annex 94-6. Decision of the General Director of DG "Civil Aviation Authority" № 45-06-4 / 28.12.2015 (announced on the website of DG CAA) - the final decision is appealed in the Administrative Court - Sofia **Annex 94-7.** Ordinance on the charges for the use of public airports and air navigation services in Bulgaria. 95 The information is available on the spot under the Please confirm all waste generated at Sofia Airport is conditions and the order, specified in Section III, art. 3.3 classified in accordance with the of the Documentation for participation in the procedure. Waste Management Act and Annex № 95. classification sheets, For each waste generated by the company there is a provide Worksheet for the classification of waste, certified by the certified by the authorities together with all waste disposal Regional Inspectorate of Environment and Water - Sofia agreements, except the ones (Annex V.95.1). Monthly are filled in record books of the disclosed in the data room. quantities of waste and annually are elaborated and "Environment"/Ministry submitted to the EA Environment and Water annual reports on generated industrial or hazardous waste under Regulation №1 of 4 June 2014. Ministry of Environment and Water. Under the Waste Management Act, the Regulation on requirements for treatment and transportation of industrial and hazardous waste, the Regulation on waste oils and oil products, the Regulation on waste electrical and electronic equipment and the Ordinance on the treatment of discarded tires, "Sofia Airport" EAD is obliged to transfer productional and hazardous waste to specialized companies (Annex V.95.2 and V.95.3), holding a waste activities certicicate under Article 35 of the Waste Management Act. Recyclable waste aboard the aircraft is transfered to a specialized company (Annex V.95.4), thus leading to reduction of the total household waste, which is collected and transported by Sofia Municipality. Waste paper and cardboard, glass, plastics and metals from administrative offices and buildings, according to Art. 33, paragraph 2 of the Waste Management Act are transferred to a specialized company (Annex V.95.5 and

"Civil Aviation Authority" № 45-01-228 / 10.06.2013, the

		Annex V.95.6). Worksheets and contracts related to waste management are the following: - Annex V.95.1. Worksheets for the classification of waste - 20 pcs .; - Annex V.95.2. Contract ref. № 100-D-83/05.04.2015 on separate collection, purchase and transportation of industrial and hazardous waste temporarily stored by "Sofia Airport" EAD; - Annex V.95.3. Contract ref. № 100-D-124/07.28.2016 on the purchase of waste oils and oil products; - Annex V.95.4. Contract ref. № 100-D-57 / 23.03.2015 on separate collection, removal and subsequent treatment of packaging waste and recyclable waste generated at
		Sofia Airport; - Annex V.95.5. Contract ref. № 100-D-100 / 29.05.2013 on the collection, temporary storage and transportation of waste paper, cardboard, glass, plastic and others; - Annex V.95.6. Annex № 100-A-111 / 13.07.2016, the Contract to the ref. № 100-D-100 / 29.05.2013 on the
0.6		collection, temporary storage and transportation of waste paper, cardboard, glass, plastic and others. - Annex V.95.7. Declarations of Art. 23, para. 1 of the Regulation for determining and administering of local taxes and prices of services provided by the Municipality for 2016 – 6 pcs.
96	Please specify what are the maximal storage capacities of all fuel and oil tanks at Sofia Airport by types of tanks (gasoline, jet fuel, diesel etc.).	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 96
97		Sofia Airport does not operate fuel fired instalations over 50 MW.
98	Please specify whether Agreement for preservation of war time reserves between Sofia Airport EAD and State Agency State Reserve and Wartime Reserve dated 30.01.2009 with outg. nr. 100D34 is still into force and if not, please provide the termination notice as received by the State Agency State Reserve and Wartime Reserve.	In the classified information registry is stored a copy of Contract DD-7/10.02.2009 between the Regional Sofia Directorate of State Agency "State Reserve" and Sofia Airport, the subject of the contract is the storage of wartime stocks. Under Annex I of Art. 25 Section I, art. 21 of the Calssified Information Protection Act the summary data on stored materials under this contract fall into the "List of information categories - State secret" and under Art. 95, para. 1 of the Calssified Information Protection Act and art. 1, para. 2 of the Regulation on general requirements for industrial security to Sofia is issued Security Certificate № 897 / 03.04.2014 by the State Agency on National Security.
99	Please provide license BC 518 issued by the Nuclear Regulatory Agency for the storage of sources of ionizing radiation.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 99

100	Dlogg let us legave whether the	The information is excitable on the anaty will be
100	Please let us know whether the Sofia Airport is classified as	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3
	upper- or lower- tier	of the Documentation for participation in the procedure.
	establishment in the sense of the	Annex № 100
	Environment Protection Act and	
	in case it is, please provide the	
	approved classification papers an	
	approved major-accident	
101	prevention policy report. Please confirm all the Sofia	Yes.
101	Airport EAD personnel who has	res.
	to access the strategic areas of	
	Sofia Airport in order to fulfill	
	its work obligations has valid	
	permits to access to the strategic	
	areas of the airport issued by the	
	State Agency National Security.	
102	Please explain who provides the	Border Police under the Ministry of Interior Act, Art. 39,
	guarding and security services of	para 3 and the airport administration.
	the different areas of the airport,	
	providing the respective	
	agreements or licenses if	
102	applicable.	It is not related to the subject and the object of the
103	Please provide the personal data administration registration	It is not related to the subject and the object of the concession.
	certificate of Sofia Airport EAD.	Concession.
104	Please confirm whether the	The contract is effective and is prolonged until
	Agreement for guarding of	01.01.2017 with Addendum № 3100-DS-220 / 17.12.2015
	property between Sofia Airport	
	EAD and SOT-signalno	
	ohranitelna tehnika EOOD dated	
	14.01.2014 with outg. nr. 100D2	
	is still effective and in force.	
105	Please provide the permits for	The information is available on the spot under the
	use of individually assigned	conditions and the order, specified in Section III, art. 3.3
	limited resource – radio frequency of Sofia Airport EAD	of the Documentation for participation in the procedure. Annex № 105
	for the TETRA and PMR	Annex Ju 103
	systems along with a short	
	explanation of the activities	
	these systems are used for.	
106	Please provide an agreement for	The information is available on the spot under the
	metrology supervision of the	conditions and the order, specified in Section III, art. 3.3
	measuring devices for	of the Documentation for participation in the procedure.
	commercial purposes, such as	Annex № 106
	luggage scales used by Sofia	
107	Airport EAD.	
107	Please provide all agreements for	The information is available on the spot under the
	technical supervision of	conditions and the order, specified in Section III, art. 3.3
	increased hazard equipment in	of the Documentation for participation in the procedure.

	the sense of the Product	Annex № 107
	Technical Requirements Act	Annex 32 107
	used by Sofia Airport EAD.	
108	Please provide the minutes drafted in the last three inspections by the Fire Safety and Population Protection authorities.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex № 108
109	Please provide the registration permit for duty free warehouse operated by Sofia Airport EAD.	The information is available on the spot under the conditions and the order, specified in Section III, art. 3.3 of the Documentation for participation in the procedure. Annex No 109
110	Please explain why Sofia Airport EAD holds title of a cargo road transport license under the Road Transport Act and for which of its activities is it necessary.	License 08032 on cargo transport is valid until 10.09.2016 and is due to be reissued. The fee is 500 BGN. The license is issued from an economic point of view, so that Sofia Airport should not pay for the service on the disposal of construction waste to outside contractors. Construction and other waste are calculated in relation to the ongoing maintenance of buildings and related infrastructure. Transportation is carried by a truck - owned by Sofia Airport, by a driver with a contract with Sofia Airport.
VI	LITIGATION	
111	Please provide brief explanation on the factual and legal grounds on which the claimants under civil case 43608/2010, 50th panel at the Regional Court of Sofia claims compensation for unjust enrichment in relation to the use of a real estate by Sofia Airport EAD? Please identify the real estate to which the dispute relates and explain whether it is included in the Object of the concession.	The submitted claim requestes condemnation of the company to pay jointly the plaintiffs compensation for unjustified use of property with total area of 1900 square meters, part of which is 1064 sq m., falling into УПИ XI for runways, taxiways and safety facilities, sq. 2, area "airport complex - Sofia", the remaining 836 square meters in sq. 2a УПИ XIII - restricted/reserved/ 400 meters safety zone. The property of 836 square meters in sq. 2a УПИ XIII – restricted/reserved/400 meters safety zone is not part of the airport and is not used by the company, and therefore has no legal basis to claim compensation for that part of the property. For the property of 1064 sq.m, falling into УПИ XI - for runways, taxiways and safety facilites, sq. 2, area "Airport complex - Sofia" has been initiated procedure for expropriation in 2002 and has not been completed until the entry into force of the Amendment of the State property Act (prom. SG N 63 from 2003), which replaces the procedure for expropriation of property for public needs. In the course of expropriation proceedings at the Governor was not reached an agreement on the expropriation of sale, and the governor has sent the expropriation property file of "Sofia Airport" EAD, together with another 44 cases for other properties with instructions given by letter reg. № 1702/14 of 16.01.2004g, that under Article 39, paragraph 1 and paragraph 4 of the State Property Act, the properties are

	considered to be exproprieted from the date of payment of compensation for the property, the latter to be submitted by the investor for the site, in this case "Sofia Airport" EAD. The Company paid the owners determined compensation for expropriated property of 1064 square meters in the amount of 16 702 BGN. Based on this, the case will be argued that the property was expropriated and compensation - paid and therefore not due the compensation sought.
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